# TRBOJAL

List Dial	Dynamic Dial
All Hot	Leads
JOIN	
Info Popu Caller ID Missed C <b>Spring</b> Auto Joir	up:  • • • • • • • • • • • • • • • • • • •

- How To -

Calling Agent steps **Dynamic Dial** 

# Dynamic Dial for Calling Agents

- This video explains how to use Dynamic Dial to make calls in a Dialing Session
- Your manager will prepare the Dialing Session for you
- Use the guides available at <u>http://support.turboDial.biz</u> if you need help with
  - Launching turboDial
  - Choosing your Calling Device
  - Making calls
  - Leaving voice mails
  - Saving Call Outcomes

## Calling Agent – Basic Steps

- Your manager gives you the Session to join and...
  - Explains the Call Outcomes to use
  - Shows you the Recorded Message to use for leaving Voice Mail
- Choose your options for making calls
- Select the Session in turboDial
- Click JOIN



## The Agent Cycle





# The Agent Cycle

- An agent has 3 possible states:
- Not joined (not available),
  - Joined (available), or
- Connected to a call (not available)



- An agent becomes available by clicking JOIN
  - That causes turboDial to start dialing calls
- When a call is answered it is connected to an agent
- If no agent is available the call is connected to the "Missed Connection" recording

# **Calling Agent Options**

Choose the device you will use for calls.

- 'This PC': you will use a headset with your computer.
- A phone number: turboDial will call you when you JOIN a session.

Optional: Choose the pre-recorded message to use with the MSG button for voice mail machines

Choose the list your manager wants you to dial

The Info Popup will display a window with Contact details when you are Connected to a call

Auto Join will automatically JOIN you back into the Session after you save a Call Outcome.

Caller ID: Aute - + +16085652042
Calling Device: - + This PC
Inbound&SMS: wi116 2223 nu
Recorded Msg:
List Dial <b>Dynamic Dial</b> All Hot Leads
JOIN Info Popup: Caller ID:+16085652042 Missed Connection: Spring Sale Offer Auto Join:

## TLRB®DIAL



# JOIN

When you are ready for calls...

- Click the JOIN button
- Button changes to rolling pattern



• You hear "Waiting for a call"



# Connect

## When you are Connected to a call...

 You see a sudden alert in turboDial with the name of the Contact from Infusionsoft

**ANS Will Jameson** 

- Start talking!
- You may or may not hear them saying "hello"
- JOIN button label changes to a call timer in seconds



## Connect When you are Connected to a call...

• An Info Popup window will look similar to this:

	Will Jameson	
🕂 🔒 https://turbodial.biz/t	f/DDinfo.php?encParams=ioFBddefz%2	BLOW: ••• ♥ ☆ =
Columns from Inf	usionsoft Saved Search	TLRBØDIAL
Will Jameson		
ContactName	Will Jameson	
Id	1686	
OwnerID	1	
PhoneWithExtension1	+16085652042	
ContactName.firstName	Will	
ContactName.lastName	Jameson	
Country		
PhoneWithExtension2	(952) 314-2318 (Work)	
Email	william@timefusion.biz	
LastUpdated	20190127T14:57:49	
ContactNotes	Has expressed special interest in Blu	e Widgets
Custom_CallbackDate	20180129T09:00:00	
Custom_LastCallDate		

## Connect When an answering machine has answered...

## • You may press the MSG button:

- Plays the selected recorded message on their machine
- Hangs you up
- Save a Call Outcome
- Return to JOIN step



## TLRB®JIAL

## Hangup When a Conversation ends...

- Hangup your end
- Save a Call Outcome
- Return to JOIN step

> +1608565 Will Jameson Callback: Jan 2 Call Attempts: Agency Auto, L 1686 ☑ Ⅲ \$ \$s	2042 29 '18 9am 5:0:1:2:0:0:1 LC J F A1 A2	CALL	© SMS Search	MSG
Outb	ound Call C	Completed		
ans Will J	<mark>ameso</mark>	n		
Call Outcomes	Fasks Voice	Mail Calls	Monitor	
Call Outcomes Callback Date:	Tasks Voice	Mail Calls	Monitor	] <mark>∵</mark> am _
Call Outcomes Callback Date: Call notes	Γasks Voice	e Mail Calls Id / yyyy	Monitor	am 🔽

# No Eligible Numbers

• When there are no phone numbers eligible to be dialed turboDial will display this alert to Agents:

	Calling Devi
Please hangup when your Numbers are currently eligi STATUS button for details.	call is complete. No Phone ble to be called. Click the
pete. No Phone Numbers a	Seller La
	ОК
	Crowing or O

Check the details in the STATUS window

Numbers Eligible to be Attempted Now	0
Numbers Waiting to be Eligible	10

• You should Hangup, then monitor the STATUS and JOIN again when there are Numbers eligible to be called



### TLRB®JIAL

# Notify to Call Back

## • This Notification may popup in your turboDial panel

ANS Thu, 17 Jan 2019 11:17:57 -0600 Smitty Chandler (+16302538502) answered a Dynamic Dial call when no agent was available. Click blue arrow to Claim & Call them now!

- When you see it...
  - If you are Joined and waiting for a call, Hangup
  - If you are on a call, wait until the call is done
  - Then click the blue arrow in the Notification
  - Click the "Call" button to call the contact directly

# TLRBOJAL

List Dial Dynam	ic Dial
All Hot Leads	•
JOIN	
Info Popup: Caller ID: <b>+16085</b> Missed Connection Spring Sale Offee Auto Join: STATUS	€ 6652042 on: fer €

## **Dynamic Dial**

Autonomous Simplicity Control

Thanks for viewing Dynamic Dial: Calling Agent